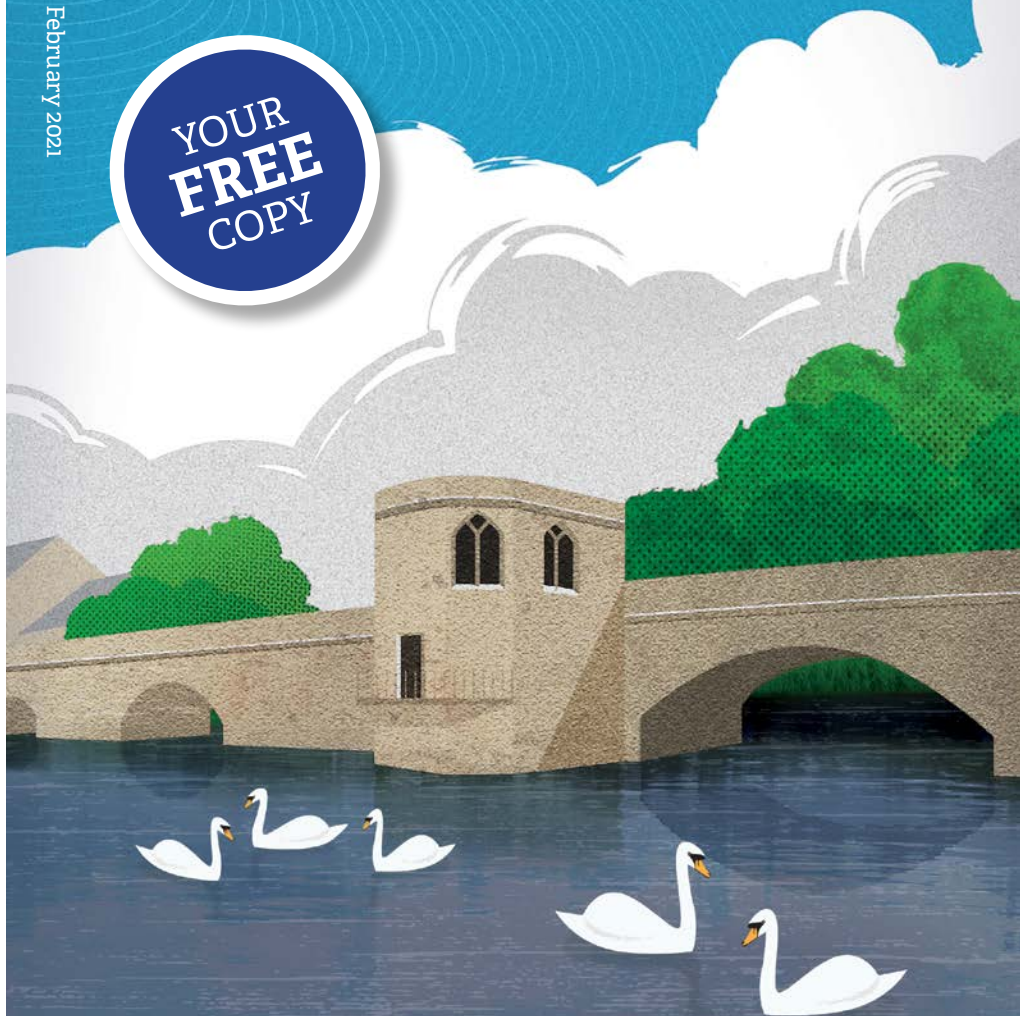


**SUPPORTING LOCAL BUSINESS HAS NEVER BEEN SO IMPORTANT**

February 2021

YOUR  
**FREE**  
COPY



# St. Ives and Local Area Business Directory

**Presented by Riverport Business Club**

## Who we are and how we can help you

We are Riverport Business Club, a group of trusted local businesses and people with a real sense of community. We support each other in what we do and recommend members to our own friends, family and clients.

Having worked together as a group for many years, we understand how each other work, we appreciate the level of service we offer, and we are confident in the ability of our members to do a great job. Furthermore, we are completely happy to trust them with the people we know.

We find ourselves in challenging times, both as businesses and consumers. COVID-19 has meant that it is even more important than ever you can find firms you can trust.

In our booklet we have listed for you members of our club, trusted local businesses who offer a comprehensive range of fabulous services, professionals who are experts in their fields. Some can help you at home, some can help you at work.

Please get in touch if any of our members can help you, and by doing so help support local businesses at the heart of your community.

## Our guarantee to you

We have listed here some of the steps our business members have taken to protect customers against the risks of COVID-19.

The businesses within the club adhere to the latest Government guidance to keep both you, their staff and themselves safe. The precautions shown here have been taken to provide you with the assurance you need to feel comfortable and happy to allow our members to work in your home or premises safely.

We will adapt these steps depending on guidelines as they are updated and released by the Government. But we can assure you that all our members take protection of their customers and staff most seriously.



**Remote Working**



**By Appointment**



**PPE Prepared**



**Hand Sanitising in place**



**Distancing on Site**



**Safety Clean**

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**1 2 1 Business**  
REALISING YOUR TRUE BUSINESS POTENTIAL



**1 2 1 Business**

Mike Yates

08454 379 657 | 07956 503982

mikeyates@121business.co.uk

www.121business.co.uk

## Business Owner?

Are you feeling frustrated in your business? Do you have low profits? poor sales? team issues? Are you working long hours and feeling like you're making little headway?

If you can answer yes to one (or all!) of these questions, you're not alone.

If you currently feel 'stuck' in your business whilst knowing, deep down, that you need to make some changes to get a different result, or you feel that you've been pretty successful to date in your business and wish to scale it up at a greater rate then we may be able to help.

Mike Yates is a business growth specialist who works with the owners of small to medium sized businesses to accelerate their business growth and help them attain their business and lifestyle goals. He does this through a combination of business coaching, consulting training and education. If you'd like to know how 121 Business can help your business – please call either number listed for no-obligation strategy session.

**Collette Parker**  
20 20 Communications



**Collette Parker 2020 Communications**

Collette Parker

07801 295315

collette@colletteparker2020.com

www.colletteparker2020.com

Collette worked as a journalist on regional and national publications including the Oxford Mail and TVTimes Magazine before taking a break to do a degree at the University of Cambridge studying English and Drama. She majored in theatre direction and arts in the community and now combines her skills culminating in a unique package of creative engagement, from traditional PR and copy writing to professional storytelling.

Collette was the artistic director of a regional touring company and has managed a number of public-funded community arts projects. She currently manages an environmental community engagement programme and is an Associate of the Shakespeare in Italy Theatre Company, whose patrons include Ian McKellen, Judi Dench and Ralph Fiennes. An accomplished public speaker and speech writer, her work has involved numerous projects directing community theatre, groups and people of all ages, and providing one to one performance coaching.





#### The Complete Mortgage Company

William Scantlebury

01480 393393

william@thecmcl.co.uk

www.thecmcl.co.uk

**T**he Complete Mortgage Company was established in 2009 and helps people with their mortgage arrangements. Whether they are buying a new home or simply looking for a better deal on their current mortgage.

We search the whole market to find you the most suitable deal and we give advice and recommend the right mortgage for you and your circumstances.

We can also advise on and arrange mortgage protection including life insurance and critical illness cover to cover your home and family.

Our offices are in the town centre but we can provide our services over the phone, by email, or video call, whichever is more convenient to you. We can also arrange appointments at weekends and in the evening if that's easier for you.

The Complete Mortgage Company is an appointed representative of HL Partnership Ltd which is authorised and regulated by the Financial Conduct Authority. Your home may be at risk if you do not keep up with your mortgage repayments. A fee may be charged for our services.



#### encompass safety solutions

Kevin Grant

0845 017 9866 | 07967 179089

office@encompasssafetyolutions.co.uk

encompasssafetyolutions.co.uk

**E**ncompass safety solutions is an award-winning health, safety & environmental management consultancy whose approach enables businesses, locally and across the UK, to receive valuable, strategic insight and direction to find the best solutions regarding legal compliance, training & advice across a diverse range of industries.

Often seen as a minefield of endless paperwork; with the right advice, compliance & legal obligations can be met without any undue fuss or stress. We enjoy a reputation for quality & integrity and the feedback from customers is always hugely positive.

We specialise in:

- **Advice & consultancy**
- **HS&E policies & procedures**
- **Risk assessments**
- **ISO accreditations**
- **IOSH-accredited H&S training courses**
- **Regulated 1st aid training courses**
- **CoSHH assessments**
- **E-learning**



#### Ed's Garden Services

Ali McCormick

07425 178839 | 01480 633751

ali.mccormick@edsgroup.co.uk

www.edsgardenservices.co.uk/  
cambridge-north-garden-services

**L**et Ed's Garden Maintenance Services take the jobs, you either don't like doing or are unable to do, off your hands. I can provide a one off visit to get your garden back to a manageable state, or a weekly visit to keep the lawn, beds and hedges in great condition. You might be moving into a new house, or be a landlord or a tenant, and need help getting to grips with your garden. All estimates are free and friendly.

My garden maintenance services include:

- **Lawn Mowing, Scarifying, Aerating and Lawn treatments**
- **Hedge Trimming and Pruning**
- **Garden Clearance and Garden Tidy-Ups**
- **Driveway and Patio Cleaning (Jet Washing / Pressure Washing)**
- **New Lawn Service i.e Returfing**



#### GM Property Solutions

Glenn & Marianne Taylforth

07598 236780 | 07907 570371

gmpropertiesolutions@mail.com

www.gmproperty.solutions

**G**M Property Solutions specialises in purchasing, renovating and developing outdated and neglected properties for both the rental and sales markets. We invest in the Cambridgeshire area and complete our refurbishment using excellent local trades people.

We use our knowledge to give guaranteed returns to our investors who invest with us for a set period of time; this is often many times higher than the interest they would receive from a high street bank account or ISA.

We take pride in giving our tenants a house that they can call their home and in all cases we liaise with local councils to ensure all housing standards are not just met but exceeded.



#### Heritage Wills

John Grantham

01480 270516 | 07852 669339

jgrantham@heritagewills.co.uk

www.heritagewills.co.uk

**E**stablished in 2002, Heritage Will Writers are East Anglia and the South East's leading dedicated Will writing service, serving tens of thousands of clients. In addition to writing Wills, we offer Lasting Power of Attorney, a full probate service, Property Protection Trusts, a Client Care Package which includes secure document storage and we can also help with Inheritance Tax and other trust enquiries and property ownership changes.

Historically, Heritage have traditionally offered free home visits to clients but social distancing means we have had to quickly rethink how to best to continue offering our bespoke services.

*"Our team of Consultants now offer free virtual appointments utilising technology such as Zoom, WhatsApp, Facetime and Skype as well as telephone consultations which are all proving very popular with our clients."*



#### Impressions Print and Label

Rob Porter

01487 843311

info@printandlabel.com

www.printandlabel.com

**E**stablished in 1998, Impressions Print and Label are a one stop shop providing customers with tailored solutions for all kinds of print related requirements. Dedicated to providing great customer service, we offer a fast and efficient service focused on saving you both time and money.

Our in-house production facilities are geared to cater for any size order, large or small. We have invested in the latest technology ensuring that we are always able to offer a cost effective solution.

Whatever your requirements, from business printing to embroidered workwear, book printing to self adhesive labels, as well as exhibition and display products, we'll be pleased to help.



#### HK Designs

Howard King

01487 814230 | 07983 365684

howard@hk-designs.co.uk

www.hk-designs.co.uk

**H**K Designs has been producing high quality, creative design work for over 15 years. As a small and personable agency we offer creative solutions for a range of customers both locally and internationally. Our creative work has helped win two Trade Association Forum awards in recent years for printed publications.

Design services include:

- **Flyer, leaflet, brochure, and catalogue design**
- **Magazine design and layout**
- **Print and online advertising creative**
- **Logo, branding, and stationery design**
- **Technical illustration**
- **Display and exhibition graphics**
- **Infographics**
- **Interactive PDFs & presentation documents**

We are also well networked with photographers, copy writers and web designers for a complete brief-to-delivery service.



#### Health & Wellness Associate

Jo Crouchman

07710 639809

jo@yourbestperformance.co.uk

**D**o you or anyone you know have any of the following?

- **Restless Legs**
- **Lack of concentration and focus**
- **Balance & Stability Issues**
- **Aches and pains that affect your day-to-day life**

Over 7 million people have already been helped from this ground-breaking NEW technology which is affordable, accessible, non invasive and free from drugs, electrics and magnets.

This technology enhances the body's ability to function better through stimulation of the Central Nervous System. It is delivered via a tactile pattern embedded into everyday wearable products.

Carol (74) from Huntingdon is just 1 of 1000's of testimonials available: *"I get so much more sleep now my fidgety legs have calmed down and have more feeling in my feet."*

Please call for a **FREE** no-obligation chat.



**KA Page**  
Kevin Page  
01480 300402 | 07976 351079  
info@kapagegroundworks.co.uk  
www.kapagegroundworks.co.uk

**W**e are a small local business that has been operating in and around St. Ives for many years. We are an approved contractor for the local authority and can supply the following services:

- **Dropped kerbs**
- **Driveways**
- **Block paving**
- **Patios**
- **Footings**
- **Tarmacing**
- **Fencing**
- **Hard landscaping**
- **Asphalt supplied and laid**



**Liz Greenhalgh Photography**  
Liz Greenhalgh  
01487 814036 | 07739 853413  
liz@lizgreenhalgh.co.uk  
www.lizgreenhalgh.co.uk

**I**'m all about relationships and connections. Stories about the people you love with real emotions and genuine smiles.

If you are getting married or raising a family, the photos that mean the most to you are the ones that are natural: just you with your favourites, being together, relaxed and having the best time.

I am Qualified with the Guild of Photographers and have been awarded Runner-up Wedding Photographer of the Year.

I've also been a regional finalist for the East of England The Wedding Industry Awards and the Four Counties Wedding Awards.

Product/Services:

- **Weddings**
- **Families**
- **Babies**
- **Branding**
- **Products**
- **Headshots**



**K.E.S. Electrical Services**  
Paul Key  
07866 030066 | 01223 236306  
paul.key3@ntlworld.com

**K**ES Electrical is small friendly family run business. We are Part P registered, fully insured and are also members of safe contractor. We pride our business on good customer service.

KES covers all aspects of electrical work whatever the size domestic and commercial. From additional sockets and lights to full rewires, extensions and renovations. Also, a fault finding and repair service.

We offer competitive fixed costs for EICR's (Electrical installation Condition Report) for private landlords, home buyers and sellers.

24 hour emergency call out service and free quotations.



**M&D Flooring**  
Matthew Silsby  
01480 598800 | 01487 812825  
info@manddflooring.co.uk  
www.manddflooring.co.uk

**F**or all domestic and commercial flooring needs we have it covered! Carpets, vinyls, wood flooring, Karndean and LVTs, we can supply and fit it all.

Come and visit our showroom in St Ives to see our selection of flooring choices or alternatively you can arrange a home visit.

- **Uplift and dispose existing flooring**
- **Move large items of furniture**
- **Prepare subfloor to manufacturers specifications**
- **Supply and install your new flooring with care and attention to detail**
- **Tidy up after installation**
- **Professional Full aftercare and deep cleaning service for carpets, upholstery, vinyls and tiled floors. Including wood floor sanding.**





#### Monument Joinery

Dan Monument

07966 320848 | 01487 209762

info@monumentjoinery.co.uk

www.monumentjoinery.co.uk

**M**onument Joinery are a family owned business specialising in the design and manufacture of bespoke joinery solutions including windows, doors, stairs, gates and furniture.

Some of our products and services include:

- **Heritage timber window renovation (Sliding sash repair, refurbishment, and replacement)**
- **Tailored casement window manufacture (PAS24:16 Security and BS 6375:2015 Parts 1 & 2 weatherproof compliant)**
- **Bespoke timber door manufacture (single, double, front, French, bi-fold)**
- **Stair design and manufacture**
- **Furniture design and manufacture**



#### POLAR the web people

Gennaro Coppolaro

01480 495200

gennaro@polarthewebpeople.co.uk

www.polarthewebpeople.co.uk

**W**ith over 30 years experience in internet related services, we design and build websites, customised for clients' needs. By marketing the websites online, we help clients achieve an excellent return on investment.

#### Is your email address losing you business?

Businesses using free email addresses (eg Gmail, Hotmail, BT...) will almost certainly be losing some business, wasting the marketing efforts to acquire those leads. We can help right now by providing professional email addresses eg info@yourbiz.co.uk

Our Key Web Services:

- **Bespoke website design & build**
- **Web marketing planning**
- **SEO (Search Engine Optimisation)**
- **Google Ads (PPC – Pay Per Click)**
- **Social Media Advertising (eg Facebook Ads)**
- **Business Email accounts/services**
- **Dedicated Email Anti-Spam/Virus service**
- **Web hosting and domain names**

*POLAR - Helping businesses make money from the web.*



#### Omnidogs

Sarah Bunce

01354 677840

enquiries@omnidogs.co.uk

www.omnidogs.co.uk

**O**bedient dogs are happy dogs! And the owners of obedient dogs are happy owners! So let us make you and your dog happy at our obedience classes.

Puppy Group and Obedience Group sessions and 1-2-1's are held in our field at St. Ives, Cambridgeshire.

During Summer we hold group sessions on weekday evenings. In Winter sessions are daytime at the weekends. In addition to group sessions we also offer 1-2-1 training with day time and evening sessions always available.

We also offer:

- **Agility**
- **Dog Walking**
- **Hydrotherapy**
- **Canine Conditioning**
- **Day Care**
- **1-2-1 Sessions**



#### Purser & Luxford

Luke Gordon

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info@purserandluxfordcars.co.uk

www.purserandluxfordcars.co.uk

**P**urser & Luxford is your local, family run car sales and servicing garage in St. Ives. The business has been established for 40 years with new owner Luke Gordon taking over in July 2020.

Our experienced technicians provide MOT, service and repair to all makes of cars and vans and we are proud to be an Authorised Citroen Repairer and Peugeot specialist.

Visit our forecourt or Autotrader site to view our latest car stock. We have an experienced and friendly sales team ready to help with all aspects of your car purchase.

Luke and the team are determined to provide the outstanding customer service, high standards and satisfaction our customers deserve.



#### Riverport Residential Cleaning

Stephen Eggleston

01480 383108

info@riverportresidentialcleaning.co.uk

www.riverportresidentialcleaning.co.uk

**A**t Riverport Residential Cleaning we provide a professional domestic cleaning service that is of the highest quality.

All of our staff are fully trained, fully insured, security checked and highly motivated. They work in pairs and bring with them everything they need to provide a first class clean every time.

We specialise in domestic cleaning only, and to ensure a consistently thorough and professional result we split your home into three colour zones so that there can be no cross contamination between different areas.

In addition to our highly valued regular cleaning service, we provide spring cleans, tenancy cleans, and builders cleans for those occasions where a regular clean is insufficient.

Our motto is *"We don't cut corners, we clean them!"* and that is why we guarantee all our work.



#### Riverport Specialist Cleaning

Kris Harben

01480 383108

info@riverportresidentialcleaning.co.uk

www.riverportresidentialcleaning.co.uk

**R**iverport Specialist Cleaning is connected to, but independent of, Riverport Residential Cleaning rather than home cleaning we specialise in carpet and upholstery services. Like our residential arm we are a local company serving the local community. All of our staff have attended extensive training by our equipment provider in order to give our clients a service of the highest standards. We are happy to quote for:

- **Carpet and rug cleaning**
- **Specialist stain removal**
- **Pet treatments**
- **Upholstery cleaning**

We also provide written guarantees and certificates of professional cleaning for landlords.

*Simon Clark*  
social • digital • creative



#### Simon Clark

01480 589985 | 07884 398770

hello@simonclark.me

www.simonclark.me

**M**y name is Simon Clark and for 20 years, I have been working in sales, digital marketing and social media.

Social media can play a pivotal role in helping your business or brand to grow online. I firmly believe that 'success in business is all about the relationships you make' and surrounding ourselves with the right people in order to achieve more for our businesses. My aim is to help you reach more people, drive more traffic and generate more leads and sales, all through the power of social media. I can help take away that social media headache and help you to be consistent and professional online. Many business owners struggle with having no time, no expertise and no interest in managing their social media channels. That's where I come in. I offer a free online consultation to discuss your business and look to adopt and implement a social strategy that helps your business to start **WINNING!**

**TM THOMAS MORRIS**  
SALES & LETTINGS



#### Thomas Morris

Katy Poore

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katy.poore@tm-stives.co.uk

www.thomasmorris.co.uk

**Y**our Award Winning Estate Agent.

Thomas Morris Sales & Lettings are a multiple award winning estate agent with offices across Bedfordshire, Cambridgeshire and Hertfordshire.

As a leading estate agent in the region, we have branches in Biggleswade, Huntingdon, St. Ives, St. Neots, Ramsey, Royston and Sawtry.



**Thomas Quinn**

Phil Beard

01480 498161

corporate@thomasquinn.co.uk

www.thomasquinn.co.uk

**W**orking with Thomas Quinn will feel like a breath of fresh air. Our aim is to not do things the way accountants traditionally have – dipping into their clients' businesses once a year. We prefer a more holistic approach.

Collaboration's our thing. We'll share our ideas, listen to yours, consider improvement strategies together and get the best results. But as nobody knows your business like you do, we'll never dictate.

We're tearing up the accountant stereotype — no stuffy, boring bean counters here. We're professional, but also real, approachable people who want to make a difference. We're your sounding board, shoulder to cry on and empathetic ear.

**Utility Warehouse**

Roy Lodge

07717 424891

roy.lodge@uw.partners

uw.partners/Roy.Lodge

**W**e help homeowners, landlords, tenants and small businesses to save money, make money or both. We are the only place where you can get your electric, gas, home phone, broadband, and mobile services all bundled together. The more services you take, the more you will save and we help you keep track of your spend with one bill for all of your services, along with one contact number for our London based call centre. Our members also benefit from:

- **Cash back on all of your shopping**
- **Competitive policies for home building & contents insurance**

We are a multi-award winning UK company delivering high levels of customer service. So when you think of Utility Warehouse think:

**Savings, Service, Simplicity**

**Towergate Insurance Brokers**

Paul Doggett

01553 818242 | 07974 917965

Paul.Doggett@Towergate.co.uk

www.towergate.com

**T**owergate Insurance Brokers is one of the UK's leading independent insurance brokers and risk management advisors. We are committed to offering a compelling service proposition by focusing on three vital elements, namely:

**Real relationships;** we aim to forge long-term relationships with Clients and partners built on trust

**Community broking;** with more offices than any other UK insurance broker we are part of our communities

**Expert technical advice;** we offer more than just the insurance policy. We offer expert risk management, business continuity and health & safety advice, with a full advisory service to ensure that your business is adequately protected.

YOUR LOGO



YOUR DETAILS

# COULD THIS BE YOU?

We have space for certain business categories

For more information call William on 01480 393393

## We are now meeting ONLINE!



We are a fully online club at the moment and we have plenty of spaces for local business who are looking to promote themselves and gain the support of other local businesses.

Not only are our meetings online but we also have a website and facebook, Instagram and LinkedIn pages too, please check us out:



[riverportbusinessclub.co.uk](http://riverportbusinessclub.co.uk)



[facebook.com/riverportbusinessclub](https://facebook.com/riverportbusinessclub)



[@riverportstives](https://www.instagram.com/riverportstives)



[linkedin.com/company/riverport-business-club-st-ives](https://linkedin.com/company/riverport-business-club-st-ives)

## Join the club

The Riverport Business Club is a friendly, professional club helping businesses in St Ives, St Neots and surrounding areas of Cambridgeshire thrive and expand through lead generation and peer support.

The club meets each week over breakfast both in St Ives and St Neots. Here local people can network and enhance their businesses through referrals, lead generation and peer support. The club is continuing to meet online each Thursday morning.

Every member gets a chance to update others about their business and current projects. This is followed by a referrals and lead generation session. Then one member each week gets the opportunity to do a presentation on their work to the club.

Business representatives are welcome to come along as guests and the club also has engaging and inspiring guest speakers on a regular basis. During 'normal' times the St Ives club meets on a Thursday from 7.15am for breakfast at the Slepe Hall Hotel in the town.

A sense of community is created amongst members, and the networking together with support given helps the local economy to flourish. For instance, during the difficult times experienced in the current pandemic, Phil Beard, of Thomas Quinn Accountants, and his team have been very busy supporting members through the various Government support schemes including CBILS, BBLs, furlough claims and different grants available for businesses. Their help and guidance have been invaluable.

There are currently 28 members in the St Ives club, with a wide range of professions and trades represented. But there is plenty of room for more! Perhaps you are a plasterer, hairdresser, or window installer maybe? If you are interested in joining our club then please get in touch. The only proviso we make is that your particular trade or service is not already represented in the club.



# Useful numbers

If you smell gas .....	0800 111 999
Cambridge Water .....	01223 706050
Anglian Water (sewage).....	0345 791 9155
Hunts District Council .....	01480 388388
St Ives Town Council .....	01480 388929
Council Tax .....	01480 388030
Emergency Plumber .....	01480 465427
Emergency Electrician .....	07866 030066
Doctors ..... Spinney .....	01480 495347
Old Exchange .....	01480 497477
Orchard .....	01480 466611
Cromwell Place .....	01480 462206
Dentists .... Cromwell Place .....	01480 462563
My Dentist .....	01480 469100
Old Grammar School.....	01480 466466
Community Hub Hotline.....	01480 884 343
NHS .....	111
Emergency .....	999
Non-Emergency Police .....	101
Childline.....	0800 11 11
Cambs Womens Aid .....	01223 361214
Refuge .....	07787 255821
Cambs Rape Crisis .....	01223 245 888
Samaritans .....	116 123
Lifeline .....	0800 58 58 58
Cruse Bereavement Care .....	07902 662492
Domestic Abuse helpline .....	0808 2000 247



**RIVERPORT**  
BUSINESS CLUB

For more information  
call 01480 393393